

FinTech and Jurisdiction

Professor Dr Matthias Lehmann
Institute of Private International and
Comparative Law, Bonn
European Banking Institute



Overview



- Why Regulate FinTech at All?
- Strategies of Regulation
- ☐ The Jurisdictional Conundrum
- □ Global Minimum Standards
- Distribution of Supervision



Why Regulate FinTech at All?



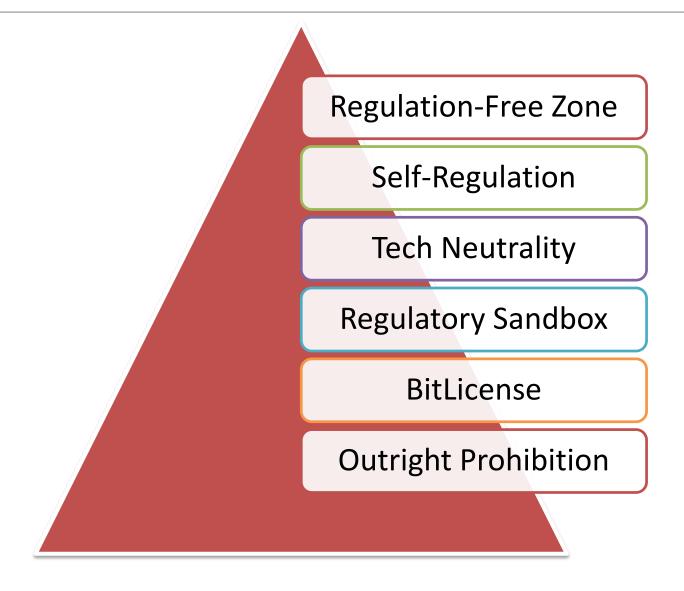
regulatory interests touched upon by FintTech:

- private interests:
 - information asymmetry
 - liquidity and insolvency risk
 - operational risk
 - conflicts of interests
- public interests:
 - > systemic risk
 - fighting money laundering
 - preventing tax evasion
 - stopping terrorism financing



Strategies of Regulation

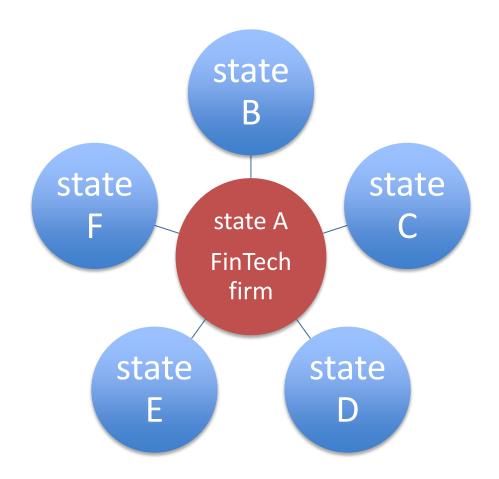






The Regulatory Conundrum EB







The Regulatory Conundrum EB



Who can regulate FinTech?

- variety of states are touched by the same service
- degree of affectedness is difficult to measure
- every state has right to regulate under public int'l law

Who should regulate FinTech?

- economies of scale will only be reached where service can be provided in a uniform way
- regulatory divergence may stifle innovation
- a single set of rules should apply



The Regulatory Conundrum [B]



Who will regulate FinTech?

- regulatory competition: states will vie against each other to become FinTech hubs
- regulatory arbitrage and uncertainty: danger of a race to the bottom
- 3. recipient states: protective and protectionist countermeasures
- danger of a fragmented legal landscape



Global Minimum Standards | | | | |



- uniform rules on issues such as
 - money laundering
 - terrorism financing
 - > capital requirements
 - > bail-in
- advantages:
 - lower regulatory compliance and transaction costs
 - preventing regulatory arbitrage
 - > excluding externalities



Global Minimum Standards



competent forum:

- ➤ International Organization for Standardization (ISO)?
- > UNCITRAL, UNIDROIT?
- ➤ FSB → "Financial Stability and Innovation Board"
 - in cooperation w/ standard-setters (BCBS, IOSCO, FATF)
 - set precise global rules that apply directly to FinTech providers in certain areas like AML/CFT ("global rules for global phenomena")
 - leave room for national and local rules in other areas (e.g. on access to financial services and client protection)



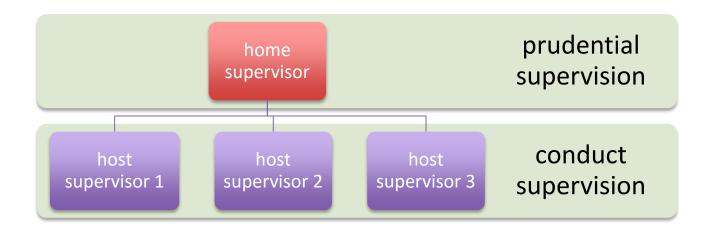


- supervision is likely to remain in the hands of nation-states
- requires international division of labour
- different models can be envisaged





Home-Host Supervision (Basel Concordat Model)



problem: no 'conduct' in other states





2. Passporting (European Union Model)

country of origin

Member State 1

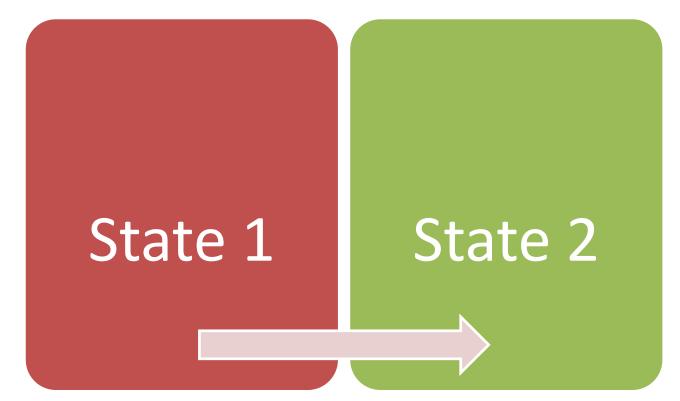
Member State 2

> problem: 'supervisory race to the bottom'





3. Equivalence or Substituted Compliance Model

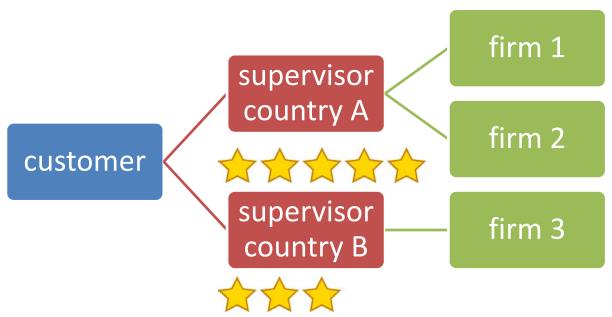


> problems: lack of reciprocity, political influence, protectionism





A new model: Competition of supervisors



- supervisors receive a rating
- customer is informed
- choice of firm depends partly on quality of supervisor



Conclusions



- 1. FinTech firms need to be regulated and supervised
- Global uniform rules should be drafted for areas such as AML/CFT or capital requirements
- 3. for all other areas of regulation and for supervision, market mechanisms should apply